

MOORE ALLEN & INNOCENT

VACANCY

Qualified Rural Surveyor, Sales and Valuation Team

Working across Gloucestershire, Wiltshire, Oxfordshire and surrounding Counties

The role:

Due to the development of the Rural Property Sales and Valuation Team we are seeking a qualified RICS Surveyor with several years demonstrable sales and valuation experience within the rural sector.

The Ideal Candidate:

You will be a qualified chartered surveyor and/or a registered valuer (albeit not essential) with demonstrable evidence of working in the rural property sector. You will have a passion for property and demonstrate strong sales experience and knowledge of agency work including farms, land and country houses. You will need to be a dynamic, driven individual who thrives on networking and can build rapport and create long term relationships. You will enjoy working and multi-tasking, be flexible in your approach and be a supportive and collaborative team member who is prepared to participate in managing and developing other team members. You will also have the breadth of knowledge and awareness of estate management, property agency, valuations, rural grant applications, compensation, landlord and tenant matters.

The Opportunity:

Working alongside the Head of Rural Sales you will support the management and delivery of rural agency sales as well as offering scope for a wider role including valuation and other professional work. The role will include, but not be limited to:

- RICS qualified with demonstrable relevant experience in rural property sales
- A fellow of the Central Association of Agricultural Valuers, desirable, not essential.
- RICS Registered Valuer, desirable but not essential
- Dealing with sales enquiries and marketing of rural property.
- Targeting prospective opportunities and sales creation and progression.
- Leading and assisting with pitch reporting and presentations.
- Driving and delivering compliance within the department.
- Co-ordinating preparation of property particulars and arranging photos, floorplans and collateral.
- Managing and conducting viewings, reporting feedback and offers.
- Negotiating and agreeing sales including helping run the due diligence in the sales process.
- Delivering heads of terms and managing sales progressing once terms are agreed all the way to completion including negotiation.

The package offered will be competitive and commensurate with experience.

Your application will be dealt with in the strictest confidence by a member of the rural sales recruitment team. For an informal and confidential discussion about the role please contact Amy McDonald on 01285 648115 or please send a C.V. and covering letter to sue.farrier@mooreallen.co.uk.

About Us:

The firm of Moore Allen & Innocent has a long-standing history, dating back to 1845 when Mr. C.F. Moore conducted his first property auction at the Bathurst Arms, North Cerney and over numerous years the firm evolved to take on the current name of Moore Allen & Innocent in 1939. Over the years the priorities of Moore Allen & Innocent have altered in line with the demands of a changing world, expanding to form today's modern, independent and multi-disciplined firm. We now provide the most comprehensive range of agricultural and rural services for farmers and landowners in the area, alongside a thriving residential department active in both sales and lettings and a fine art saleroom.

Closing date for applications: Friday 17th November 2023.